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(Gift Level to \$100)

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Charles County Farm Bureau
Garrett County Farm Bureau
Harford County Ag Advisory Board
High Ridge Farm
Harford County Economic Development
LEAD Maryland
Marshall's Riverbank Farms, Ltd.
Maryland State Fair
MD 4-H Foundation, Inc.
Montgomery Soil Conservation District
Robert Keith & Associates
Rolling Acres Farm
Talbot County Farm Bureau

Alliance for Agriculture
(Gift Level of \$100 - \$499)

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Anne Arundel Farm Bureau
Baltimore County Farm Bureau
Leslie Bauer - Howard County Farm Bureau
Wayne Buckingham
Elaine Burdette
Donna Campbell
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Charlie Cawley
Jo-Ann Chason
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Clyde & Catherine Crum
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George Delaplaine, Jr.
Peggy Ecker
Colby Ferguson
Vanessa Finney - Quercus Management
Ernie Fisher - MD/VA Milk Producers Cooperative

Chuck Fry - MD Farm Bureau
Cheryl Gaultney - MD Turfgrass Council
Kim Gladwell
Wayne Hart - Towson University
David & JoAnn Hayden - Dark Hollow Farm
Allison Howard
Judy & Charles Iager
Robert Jones
Brett Karp - Griffin Greenhouse
Robert & Isabel Knox
Lonnie Luther - Montgomery County Farm Bureau
Donald Manning - Carroll Soil Conservation
William C. Marlow, Jr.
Lori Mayhew - Damascus FFA Chapter
Howard & Judy McComas
Steve McHenry - MARBIDCO
David Miller
Gary Seibel
Bradley & Ruth Moore
James Morrison
Timothy Motte
William S. Mowell
Donna & Jackson Myers
Allen & Janice O'Hara
Candace Pearce - Lohr's Orchard
Jamie & Will Picardy/Tilton
Jeff Plummer - S & L Productions
J. Landon Reeve, IV
Josephine Remsburg - Homestead-Lane Farm
Brent Rutley - Eco Wings
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Myron Wilhide
Keith Wills - MidAtlantic Farm Credit
Rick Woo - Revere Bank
American Farm Publications
Charles County Farm Bureau
Angela Nurseries
Bell, French & Jacobs, LLC
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Capitol, LLC
Dorchester Soil Conservation District
Family Farm Insurance
Foxborough Nursery, Inc.
Frederick County Farm Bureau
Gaithersburg Equipment Company
Hopkins Produce
Howard County Farm Bureau
Howard County Soil Conservation
Just This Side of Paradise Farm
Maryland Ag Teachers Association
Maryland Turfgrass Council
McComas Funeral Home, P.A.
MD Horse Breeders Association
MD State Grange
North Harford FFA
Plainview Growers
Prince George's Soil Conservation District
Quercus, Inc.
Richardson Farm
S & L Productions
T. L. Daniels, Inc.
The Behnke Nurseries Company
TLV Tree Farm
UM College Park Foundation
Walter G. Coale, Inc.
Windsor Manor Farm
Zepp Insurance Agency

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(Gift Level of \$500 - \$999)

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Barbara Candler
Dolye Cooper

Arnold & Susie Davidov
Robert & Linda Frazee
George & Janey Mayo
Jamie & Will Picardy/Tilton
Brent Rutley
Larry Stewart
Wen Pei Wei
Gail & Rusty Yeiser
BB&T
BFJ Financial Group
MidAtlantic Farm Credit
Capitol, LLC
Colonial Agricultural Education Foundation, Inc.
Laytonville Woman's Club
Walnut Spring Nursery

Leaders
(Gift Level of \$1,000 - \$2,499)

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Dr. Thomas Hartsock
Dr. Ronald Seibel
Buch Construction, Inc.
Cloverleaf Standardbred Owners Assoc.
Harford County Government
L'Aiglon Foundation
Maryland Horse Breeders Association
Maryland Horse Industry Board
Maryland Million, LTD
Maryland State Fair Association
Miller Family Foundation

Pacesetters
(Gift Level of \$2,500 - \$4,999)

Martha & Bucky Clark
Colonial Ag Ed Foundation
Delmarva Poultry Industry
Maryland Farm Bureau
Maryland Grain Producer's Utilization Board

Founders
(Gift Level of \$5,000 - \$9,999)

Richard & Mickey Price
Joe & Cathy Dymek
Colonial Farm Credit
The Maryland Nursery, Landscape, & Greenhouse Association, Inc.

Gold Founders
(Gift Level of \$10,000 and up)

Henry Doong, Jr.
MD State Department of Education
Maryland Department of Agriculture
Rural Maryland Council

Maryland Ag Council Fund
David Miller

Velma Clark Memorial
Martha & Bucky Clark

Seibel Scholarship
Ronald and Roseann Seibel

Brick Memorial
In Honor of Mom & Dad by the Leader Family
In Honor of Dottie Tessier
In Honor of Carrie Griffith
In Honor of Louise Riggs
In Honor of Janice Wright

In-Kind
Frank Alnutt
Dwight & Marjorie Baugher
Hon. Joseph Bartenfelder
Dean Craig Beyrouthy
Richard Blevins
Amy Cawley
Martha Clark
Sean Clougherty
Jill & Mike Cohey
Michael Columbus
Dr. Evelyn Cooper
Crystal Dell - Dell's Dairy Farm
Fred Doeckens
Joe & Cathy Dymek
James P. Eichhorst
Ernie Fisher
Robert Fogle
Jeannie Haddaway-Riccio
Dr. Thomas Hartsock
JoAnn Hayden - Dark Hollow Farm
Dr. Terron Hillsman
Amy Hopkins-Daney
Laura Huber
George Knight
Joseph Linticum
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Bill & Leigh Anne Mayo
Janey Mayo
Anne McGinnis-Jones
William S. Mowell
Art Mueller
Mary O'Connor
Richard & Mickey Price
Talbot Mayo Rozelle
Dr. Karen B. Salmon
C. John Sullivan, III
Paul Stull
Dr. Lester Vough
Mary Ellen Waltemire
Evelyn Wilcom
Keith Wills
Gail Yeiser
Karen Zimmerman
Baugher's
Carroll County Farm Museum
Delmarva Farmer
Delmarva Poultry Industry
Edwin Remsburg Photography
Fox Haven Farm
Harford County Government
Lohr's Orchard
Maryland Ag Teachers Association
Maryland County Farm Bureaus
Maryland Department of Agriculture
Maryland Egg Council
Maryland Farm Bureau
Maryland FFA Alumni
Maryland Grain Producer's Utilization Board
Maryland Historical Society
Maryland Horse Breeder's Association
Maryland MVA Administration
Maryland Nursery, Landscape, and Greenhouse Association
Maryland State Department of Education
Maryland State Fair
MidAtlantic Farm Credit
Bar-T Mountainside Center
Palmyra Farm
Roots Farm
Swan Harbor Farm
The Manor Tavern
University of Maryland College of Agriculture and Natural Resources
Utz Potato Chip Factory
Worthmore Stables

Special Thanks to our Partners!



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Maryland Agricultural Education Foundation

Annual Report

2017-2018



The information retained in this document reflects the Foundation's activities from July 1, 2017 - June 30, 2018.



Letter from the Executive Director



The annual financial report is a reminder of the activities of the last fiscal year. Living with the day-to-day execution of MAEF's outreach and administrative initiatives it is easy to overlook the aggregate successes. It is not an exaggeration to say that the four mobile science labs, the trained educators, the two Maryland Agriculture Showcases, the Farm Based Education programs, the FFA programs, and the staff and Board presentations reach over 200,000 individuals with the

message of agriculture's importance in everyone's lives. This a remarkable accomplishment that requires the full attention and commitment of very dedicated, energetic and passionate individuals who embrace the mission and the message.

While the annual budget seems generous, \$1 million is a very modest investment considering the goal to reach Maryland's 1 million students and 6 million citizens. MAEF has demonstrated the ability to expand outreach over 29 years by successfully navigating recessions, changes in education, policies, revenue streams, and leaders. As you can see in this annual report It is the generous financial support and shared vision of many hundreds of individuals, businesses, organizations and institutions that perpetuate and grow the Foundation's outreach successes. The MAEF Board and staff are all grateful to everyone for their support. I am particularly fortunate to work with so many outstanding leaders, partners, and colleagues whose tireless energies ensure the future of agriculture in education. Thank you all for your continued support.

George Mayo,
MAEF Executive Director

MAEF Directors and Staff (Fiscal Year 2018)

Ex-Officio

Hon. Joseph Bartenfelder, *Secretary of Agriculture*
Dr. Craig Beyroudy, *Dean, College of Agriculture & Natural Resources*
Dr. Karen B. Salmon, *MD Superintendent of Schools*

Officers

Joseph J. Dymek, *President*
Richard Blevins, *Vice President*
Mary Ellen Waltemire, *Secretary*
Anne McGinnis-Jones, *Treasurer*

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Ernie Fisher
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Thomas Hawthorne
JoAnn Hayden
Dr. Terron L. Hillsman
Amy Hopkins-Daney
Laura Huber
Joseph Linthicum
Paul Stull

C. John Sullivan, III

Dr. Lester Vough
Karen Zimmerman

Advisors

Martha Clark, *Ag Commission*
Richard Price, *Board Advisor*
Gail Yeiser, *Exec. Committee Advisor*
Sean Clougherty, *Media Advisor*

Staff

George Mayo, *Executive Director*
David Miller, *High School/Post-Secondary Education Director*
Jeanne Mueller, *Elementary Education Director*
Dr. Peggy Eppig, *Middle School & Natural Resources Education Director*
Diana Tyler, *Education Outreach Coordinator*
Bonnie Werner, *Office Manager*
Terrie Shank, *MD FFA Executive Director*
Naomi Knight, *MD FFA Program Coordinator*
Ashley Larrimore, *Promotions and Public Relations Coordinator*

Hannah Schantz, *Office Assistant*

Ellie Daney, *Summer Intern*

Mobile Science Lab Teachers

Sharon Fox
Anita Thomas
David Sullivan
Christine Grant
Sherry Levensgood
Kelly Swann
Kevin Connolly
Keith Snyder
Michael Garvey
Nora Whitmore
Shannon Brown
Laura Piatt

Showcase Attendants

Randi Miller
Fred Doepkens
Sarah Manning
Brooke Tyler
Madison Spurrier
Ryan Pindale
Lilian Behan

Letter from the Board President



As we reflect on the 2017-2018 fiscal year we look forward to the excitement of celebrating MAEF's 30th anniversary in 2019! MAEF began as a vision of individuals who saw the need to promote agricultural education throughout the State of Maryland. These dedicated founders worked hard to grow the foundation, which has become highly respected by the agricultural community and the citizens of Maryland.

As President of MAEF, I am honored to work with the Board of Directors who continue to support the founders' vision. Board members, who represent

Maryland's various agricultural interests, are passionate about their work as they support local, state, and national agricultural efforts.

During the 2017-2018 fiscal year, MAEF continued to provide quality programming in a variety of ways. MAEF's Showcases were on the road visiting local agricultural events, county fairs, and the Maryland State Fair. These Showcases provide an interactive learning experience about Maryland's number one industry, which of course is agriculture! The newest Showcase is state of the art and has been well received by those who have had the opportunity to explore it.

In addition, MAEF has many other programs that support its mission, and MAEF continues to support the agriculture teachers in Maryland and the over 2,300 FFA members throughout 50 chapters. This year, Ag in the Classroom continued to provide elementary school teachers with excellent opportunities to learn about agriculture curriculum and how it can be integrated and implemented in their classroom lessons. We look forward to expanding this program to other parts of Maryland. Additionally, MAEF's four Mobile Agricultural Science Labs continue to expose more and more young people to agriculture and its possibilities every day. MAEF will be welcoming its one millionth mobile science lab student in early 2019.

I assure you that MAEF will continue to move forward in providing programs that will promote the understanding and appreciation of agriculture's significance in our great state of Maryland. With your continued support, we look forward to see what lies ahead in the coming years for MAEF!

Joe Dymek
MAEF Board President

Outreach Statistics

2017-2018 Mobile Science Lab Outreach

- Number of Counties Visited: 19
- Number of Schools Visited: 101
- Number of Student Visits: 78,780
- Number of Lab Volunteers: 353

Middle School and Natural Resource Education Outreach

- Number of Teachers Trained: 217
- Number of Teachers Reached: 960
- Number of Students Reached: 2,870

High School/ Post-Secondary Education

- School Systems Reached: 24
- Post-Secondary Institutions Reached: 11

2017-2018 General Outreach

- Maryland Showcase Visitors: 44,000



Statement of Financial Position (June 30, 2018)

Assets

Cash	\$ 178,779
Investments, at Fair Value	2,638,312
Receivable from MVA	135,825
Grants Receivable	40,000
Other Receivables	9,800
Prepaid Expenses	3,019
Vehicles, Equipment, Website & Leasehold Improvements at Cost, Net	482,623

Total Assets \$3,488,358

Liabilities

Accounts Payable & Accrued Expenses	\$47,449
Deferred Revenue	10,000
Capital Lease Obligations	1,499

Total Liabilities 58,948

Net Assets

Unrestricted	794,090
Operating	2,234,702
Board Restricted	338,156
Board Endowment	3,366,948
Total Unrestricted	33,692
Temporarily Restricted	28,770
Permanently Restricted	3,429,410

Total Liabilities & Net Assets \$3,488,358

Statement of Activities (Year Ended June 30, 2018)

Revenues

Donations	\$32,826
Grants	126,765
Workshops & Lab Fees	182,689
Motor Vehicle Administration	756,469
In-Kind Donation	21,330
Interest & Dividend Income	51,561
Net Investment Income	217,095
Net Support from Special Events	16,403

Total Revenues 1,405,138

Expenses

Education Programs	850,526
Fundraising	21,855
Management/General Operations	225,341

Total Expenses 1,097,722

Change in Net Assets 307,416

Net Assets, Beginning of Year 3,121,994

Net Assets, End of Year \$3,429,410

The above financial information was derived from the Foundation's June 30, 2018 annual audited financial statements dated September 27, 2018, which, in addition to the above, includes a statement of cash flows, notes to the financial statements and the independent auditor's report which was an unqualified opinion.