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 Havre de Grace, MD 21078  
 410-939-9030 (phone)  
 410-939-9035 (fax)

**2016 - 2017 Staff**

George Mayo  
*Executive Director*

Bonnie Werner  
*Office Manager*

Ashley Larrimore  
*Programs, Promotions, & Public Relations Coordinator*

Jeanne Mueller  
*Elementary Education Director*

Diana Tyler  
*Education Outreach Coordinator*

Peggy Eppig  
*Middle School and Natural Resources Education Director*

David Miller  
*High School/Post Secondary Director*

Terrie Shank  
*FFA Executive Director/Assistant Director, High School/Post Secondary Education*

Naomi Knight  
*Maryland FFA Program Coordinator*

Hannah Schantz  
*Office Assitant*

**2016-2017 Educators**  
 Sharon Fox  
 Christine Grant  
 Sherry Levensgood  
 Kelly Swann  
 Keith Snyder  
 David Sullivan  
 Anita Thomas



**2016-2017 Board of Directors**

- Gail Yeiser**  
*President*
- Richard Blevins**  
*Vice President*
- Mary Ellen Waltemire**  
*Secretary*
- C. John Sullivan**  
*Treasurer*
- Hon. Joseph Bartenfelder**  
*Ex Officio, MDA*
- Dr. Karen Salmon**  
*Ex Officio, MSDE*
- Dr. Craig Beyrouthy**  
*Ex Officio, UMD*

- Dustin Bresnock
- Amy Hopkins-Daney
- Amy Cawley
- Joe Linthicum
- Sean Clougherty
- Michael P. Mason
- Hank Doong
- Ewing McDowell
- Joseph J. Dymek
- Anne McGinnis-Jones
- Ernie Fisher
- Richard Price
- Robert Fogle
- Dr. Lester Vough
- Thomas G. Hartsock
- Evelyn Wilcom
- JoAnn Hayden
- Karen Zimmerman

**Agency Representatives**

- Mary O'Conner - MSDE
- James P. Eichhorst - MDA
- Dr. Evelyn Cooper - UMCP

**Letter from the Executive Director**



In its 28th year the Maryland Agricultural Education Foundation (MAEF) continued to grow in outreach, advocacy and facilitation supporting agriculture in education. MAEF now fields four mobile science classrooms, the signature program for elementary education. Teacher training continues to be a popular and highly valued experience for elementary educators across Maryland. Grants from the Maryland Grain Producer's Utilization Board and the Rural Maryland Council help ensure the labs are affordable for schools that have not had a lab visit. The Maryland Fair Board also

provides a grant to help the Maryland Agriculture Showcase visit rural fairs. Avenues for integrating agriculture in education continue to expand beyond formal education. Farm Based Education, lessons for the Horse Discovery Centers, the Leopold Project, and Career Discovery provide the experiences affecting all of the senses and are, therefore, more memorable. These unique settings engage middle school students who are otherwise inaccessible in the classroom for introductions to agriculture and careers in agriculture.

Serving on many Program Advisory Councils (PACS) allows MAEF to provide valuable insights regarding relevant programming in the areas of agriculture and natural resources. Being named among the advisors to the Governor's Project Green Classrooms Council ensures agriculture is represented in the Council's initiatives. Having a voice in these arenas greatly expands the Foundation's role for advocacy and facilitation.

It is exciting to watch Maryland FFA continue to expand in membership and opportunities for students. Several new chapters were chartered in FY2017 and the state officer team provided outstanding leadership and training for the chapters across the State.

The successes in fiscal year 2017 were the result of the dedicated service and talents of Gail Yeiser and the Board of Directors, the many generous donors, and MAEF's very driven, motivated and committed staff members. This year in particular, many within MAEF's family endured personal challenges that would have sidelined even the hardest individuals. Despite these hardships the work of the Foundation continued to expand. MAEF is blessed to have these committed individuals sustaining and leading the Foundation into the 29th year.

George Mayo, VI  
 MAEF Executive Director

**Letter from the President**



Dear Friends of MAEF,  
 With my recent retirement from the University of Maryland and the end of my second term as a MAEF board member, 2016 has been a year of transitions and moving forward. As my time as president draws to a close, I reflect and share with great pride that the Maryland Agricultural Education Foundation continues to be a thriving, driving force in Maryland's agricultural and educational communities. Under the leadership of Joe Dymek who was elected president in June, I look forward to still being a part of the great work that MAEF does for the citizens of Maryland albeit "from the sidelines."

The members of the Board of Directors takes their role(s) very seriously in guiding the programs and business of the Maryland Agricultural Education Foundation, Inc. The talent pool of expertise assembled on the Board is not by accident and it's been an honor to serve with each of them. My personal and professional life is richer for having worked with them and MAEF is fortunate to have their passion driving the organization.

During 2016, the board set out on a two-day excursion to the Eastern Shore to experience programs at the University of Maryland Eastern Shore and Parkside High School interwoven with a very productive review of MAEF's Strategic Plan and financial opportunities. The Finance Committee undertook a review of investment policies and managers and solicited bids to manage MAEF's ever growing assets. It was good to meet different financial investments firms and consider their options for making sure MAEF is financially stable with continued growth into the future. At the same time, MAEF board members, in collaboration with the executive director, took a serious look at position descriptions and staff evaluation instruments. Staff positions and responsibilities have evolved and changed dramatically over time and some will need to change to meet new strategic initiatives of the board and to respond to programmatic opportunities. I think this "inner look" has been very healthy for MAEF and its continued role as THE source of agricultural education in Maryland.

As with most organizations, it is the people behind the ideas and plans who provide the programs that make the Maryland Agricultural Education Foundation such an engaging and dynamic organization that changes the lives of those it touches through great programing. The behind the scenes work of board members and staff is absolutely amazing, motivating, and humbling at the same time. The loyal support from our donors and friends who open their wallets as well as their businesses to make MAEF's programs relevant and affordable for teachers and students is inspiring. THANK YOU!

Gail Yeiser  
 MAEF Board President



**\*2016-2017 Mobile Science Lab Outreach:**

Number of Counties Visited.....	21
Number of School Visits.....	79
Number of Student Visits.....	45,076
Number of Volunteers.....	487

**2016-2017 General Outreach:**

*Number of Visitors to the Ag Showcase.....	30,528
Number of Students Reached through Ag in the Classroom.....	29,880
Number of Students Reached through the Ag Literacy Program .....	1,900
Number of Teachers and Farm Based Educators Reached.....	1,937

**2016-2017 Ag Returns to the City Outreach:**

Students & Teachers Reached with Ag Programs.....	10,700
Number of Students Reached Since Start of Program.....	69,431

**2016-2017 FFA Chapter Information:**

Student Membership.....	2,424
Number of Chapters.....	48

\*Mobile Labs and Showcase have exposure to an even greater number of people through highway travel and their presence on school, fair and festival sites.



**Statement of Financial Position**

June 30, 2017

<b>ASSETS</b>	
Cash	\$207,777
Investments, at Fair Value	2,381,374
Receivable from MVA	66,145
Grants Receivable	62,000
Other Receivables	19,400
Prepaid Expenses	3,999
Vehicles, Equipment, Website & Leasehold Improvements at Cost, Net	440,652
<b>Total Assets</b>	<b>\$3,181,347</b>
<b>LIABILITIES</b>	
Accounts Payable & Accrued Expenses	\$43,107
Deferred Revenue	12,900
Capital Lease Obligations	1,499
<b>Total Liabilities</b>	<b>59,353</b>
<b>NET ASSETS</b>	
Unrestricted	
Operating	670,657
Board Restricted	2,012,261
Board Endowment	315,866
<b>Total Unrestricted</b>	<b>2,998,784</b>
Temporarily Restricted	95,440
Permanently Restricted	27,770
<b>Total Net Assets</b>	<b>3,121,994</b>
<b>Total Liabilities &amp; Net Assets</b>	<b>\$3,181,347</b>

**Statement of Activities**

Year Ended June 30, 2017

<b>REVENUES</b>	
Donations	\$35,845
Grants	145,747
Workshops & Lab Fees	174,414
Motor Vehicle Administration	726,238
Net Investment Income	285,783
Net Support from Special Events	14,875
<b>Total Revenues</b>	<b>1,382,902</b>
<b>EXPENSES</b>	
Education Programs	855,067
Fundraising	1,304
Management/General Operations	216,583
<b>Total Expenses</b>	<b>1,072,954</b>
Change in Net Assets	309,948
Net Assets, Beginning of Year	2,812,046
<b>Net Assets, End of Year</b>	<b>\$3,121,994</b>

The above financial information was derived from the Foundation's June 30, 2017 annual audited financial statements dated September 28, 2017 which, in addition to the above, includes a statement of cash flows, notes to the financial statements and the independent auditor's report which was an unmodified opinion.



**Contributors**

*(Gift Level to \$100)*

American Farm Publications  
 Anne Arundel County Farm Bureau  
 C & S Landscaping  
 Charles County Farm Bureau  
 Elberton Farm  
 Frederick County Farm Bureau  
 Gaydawn Farm  
 Harford County Government  
 High Ridge Farm  
 Howard County Economic Development  
 LEAD Maryland  
 MD Ag Commission  
 MD Agriculture Council & Retirement Farm  
 National FFA Alumni  
 Prince George's County Farm Bureau  
 Queen Anne's County Ext. Advisory Council  
 Rolling Acres Farm  
 Seibel Veterinary Services  
 Seneca Ayr Farms  
 Talbot County Farm Bureau  
 Thurmont + Emmitsburg Community Fair  
 UME Worcester County  
 Washington County Public Schools  
 Marjorie Baugher  
 Richard Blevins  
 Syzanne Braun  
 Donnie & Suzanne Brown  
 John C. Bucacink  
 Kay Caviness  
 David & June Clark  
 Ann Collier  
 Vernon Cooper  
 Edward Crow  
 Catharine & Clyde Crum  
 Amy Hopkins-Daney  
 Kathy Decker  
 Dolores A. Dehoff  
 Joe Dymek  
 Kim & Charles Feaga  
 Bernie Fowler  
 Stephanie & Kevin Foy  
 William Glese  
 Dr. Lee & Carol Grant  
 Charles Gummer  
 Raymond Harrison

Thomas Hartscock  
 Camille Hendrickson  
 Makenzie Hereth  
 Bernadette Hoffman  
 Richard Holloway  
 H. Winfree Irvine  
 Susan & Joseph Janosky  
 Dennis Javier  
 Nancy Jons  
 Phyllis Kilby  
 Carrie Ensor Kline  
 Mabel Kroh  
 Dutch & Pat Langenfelder  
 C. Brinsfield Lowe  
 Bill & Leigh Mayo  
 Andrew McDowell  
 Carlton E. McGee  
 Anne McGinnis-Jones  
 Carol Metzger  
 Ruth Moore  
 Andy & Lindsay Nixon  
 Mary O'Connor  
 Eleanor O'Mara  
 Constance Parvis  
 Ann Patrick  
 David Patrick  
 Ida Patterson  
 James Pope  
 William Preston  
 Betty & Michael Pue  
 Cynthia Pyle  
 Linda Ralph  
 Melinda Rice  
 Ted & Ruth Ridgely  
 James Rodcheaver  
 Richard Ross  
 Jane C.. Schmitz  
 Carroll Shry  
 James Slivecky  
 Alice Jean Stine  
 Weida Stoecker  
 Susan Summers  
 Kelly Swann  
 Calvin Thompson  
 Vaughn Turner  
 Les Vough  
 Mary Ellen Waltemire  
 Meredith Ward  
 Gary Warnock  
 Steen & Nancy Westerberg  
 Emily Wilson

**Alliance for Agriculture**

*(Gift Level of \$100-\$499)*

American Turf

Angelica Nurseries, Inc.  
 Baltimore County Farm Bureau  
 Damascus FFA Chapter  
 Donabet Farm  
 Dorchester Soil Conservation District  
 Eco Wings Ariel Photography  
 Elance Animal Health  
 Farm Family Daniels Insurance  
 Friends of Hancock's Resolution  
 Gaithersburg Equipment Company  
 Gray & Son, Inc.  
 Hawks Hill Farm Inc.  
 Homestead-Lane Farm  
 Hopkins Produce  
 Howard County Farm Bureau  
 MARBIDCO  
 Maryland State Fair  
 McComas Funeral Home, P.A.  
 MD Turfgrass Council  
 Mid-Atlantic Farm Credit  
 Montgomery County Farm Bureau - President  
 Quercus Management  
 S & L Productions, Inc.  
 The Behnke Nurseries Co.  
 Towson University  
 Twin Pine Farm, Inc.  
 Walter G. Coale, Inc.  
 Windsor Manor  
 V. Allan Bandel  
 F. Elaine Burdette  
 Donna Campbell  
 Charles Coale, Jr.  
 George Delaplaine, Jr.  
 Peggy Ecker  
 Kim Gladwell  
 Chuck Fry  
 David & JoAnn Hayden  
 Judy Iager  
 William F.C. Marlow, Jr.  
 George & Janey Mayo  
 Mary Jane Mayo  
 Howard & Judy McComas  
 David Miller  
 Brad & Ruth Moore  
 William Mowell  
 Allen & Janice O'Hara  
 Joy Schwab  
 Ralph & Teresa Shank  
 W. Drew Stabler  
 C. John & Christen Sullivan  
 Gene & Sharon Swackhamer

Jamie & Will Tilton/Picardy  
 Cheng-i Wei  
 Eric & Sheree Wenger  
 Constance Whipp  
 Myron Wilhide  
 Gail Yieser

**Honor Roll**

*(Gift Level of \$500-\$999)*

BFJ Financial Group  
 Capitol LLC  
 Just This Side of Paradise Farm  
 Laytonsville Woman's Club  
 Open Market Energy  
 Walnut Springs  
 Dollye Cooper  
 Dr. Ronald Seibel  
 Larry Stewart

**Leaders**

*(Gift Level of \$1,000 - \$2,499)*

Buch Construction Inc.  
 Cloverleaf Standardbred Owners Assoc.  
 Maryland Grain Producers  
 Maryland Horse Breeders Assoc.  
 Maryland Horse Industry Board  
 Maryland State Fair Assoc.  
 Porky Pines Farm  
 Wit's End Farm

**Pacesetters**

*(Gift Level of \$2,500 - \$4,999)*

Colonial Agricultural Education Foundation, Inc.  
 Martha & Bucky Clark  
 Dick & Mickey Price

**Founders**

*(Gift Level of \$5,000 and above)*

Maryland Nursery, Landscape, Greenhouse Association  
 Maryland Dept. of Agriculture  
 Maryland Fair Board  
 Maryland State Department of Education  
 Rural Maryland Council  
 Hank Doong, Jr.

**Bricks and Memorials**

Louise Stup  
 Janice Wright  
 In Honor of Dottie Tessier, Carrie Griffith and Louisa Riggs  
 In Memory of Janice Wright

**In Kind**

Frank Allnutt  
 Allan and Marjorie Baugher  
 Hon. Joseph Bartenfelder  
 Martha Clark  
 Sean Clougherty  
 Jill & Mike Cohey  
 Robert Cooksey  
 Evelyn Cooper  
 Tommy Diffandal  
 Fred Doepkens  
 Hank Doong  
 Jeannie Haddaway-Riccio  
 Earl "Buddy" Hance  
 Laura Huber  
 Matt Koerner  
 George Knight  
 Kelly Kundratic  
 Sandy Lawler  
 Dr. Lillian M. Lowery  
 Janey Mayo  
 Anne McGinnis-Jones  
 Juliet McGuirk  
 Randie & Megan Miller  
 Bill Mowell  
 Art Mueller  
 Joan Myers  
 Patrick O'Neill  
 Connie Parvis  
 Rachel & Skip Pieper  
 Richard & Mickey Price  
 Taylor Robinson  
 JD Repp  
 John Stump  
 C. John Sullivan, III  
 Mary Ellen Waltemire  
 Evelyn Wilcom  
 Keith Wills  
 Connie Wilson  
 Kelly Wilson  
 Gail Yeiser  
 Karen Zimmerman  
 Baltimore Farmer's Market  
 Bauger's  
 Broom's Blooms Dairy  
 Buttercups & Fireflies  
 Cows on the Loose  
 Delmarva Farmer  
 Delmarva Poultry Industry  
 Edwin Remsberg Photography  
 Great Frederick Fair  
 Harford County Government  
 Harford County Public Schools  
 Howard County Fair

Jerry Doong's Quality Bark  
 Lohr's Orchard  
 Maryland Ag Teacher's Assoc.  
 Maryland County Farm Bureaus  
 Maryland Department of Agriculture  
 Maryland Egg Council  
 Maryland Farm Bureau  
 Maryland FFA Alumni  
 Maryland Geographic Alliance  
 Maryland Grain Producer's Utilization Board  
 Maryland Horse Breeder's Assoc.  
 Maryland MVA Administration  
 Maryland Nursery, Landscape, Greenhouse Association  
 Maryland State Dept of Education  
 Maryland State Fair  
 Mid-Atlantic Farm Credit  
 Palmyra Farm  
 Sauder's Egg Packing Plant  
 Swan Harbor Farm  
 The Manor Tavern  
 University of MD, College of Ag & Natural Resources  
 Upper Bay Ruritan  
 Utz Snacks



# Maryland Agricultural Education Foundation, Inc.



## 2016-2017 Annual Report

The information retained in this document reflects the Foundation's activities from July 1, 2016 - June 30, 2017

